



"You cannot create experience

You must undergo it."

Albert Camus

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NES, is a Global Provider of Multidisciplinary Services, which was founded at the end of a professional evolutionary path undertaken by each of its founding partners, each one coming in after a deep experience in a large international company.

dimension.

The culture of **NES**'s partners and managers is to provide its customers with the highest quality services, with high flexibility and dynamism to be able to satisfy daily requests in a very short time. We guide the client through the process, ensuring they are fully engaged in exploring ideas and making informed decisions. We therefore strongly believe in long term partnerships, to create a "shared and durable value" with our customers.

The Company has now operating offices in Italy, United Arab Emirates (UAE) and Egypt through which it is possible to cover, quickly and cost effective, the needs of our customers in vast areas of the world.

NES unique vision, mission and values capture the essence of who we are and how we interact with one another. The **NES**'s core values help to define the culture of the group, motivating our staff to give their best and imprinting in our Clients confidence that we will deliver solutions of the very highest quality.

About Us

During the last years **NES** has increasingly transformed itself growing steadily to reach today's structure and



The strategic geographical location of the various **NES** operational offices allows us to support our Clients quickly with an operational focus mainly in Europe, Africa and Middle East.

Heavy & Light Conventional Infrastructures & Industrial Renewable We support our Clients in Manufacturing Energies all our currently operational business sectors: **Automotive** Oil & Gas (on-shore, off-shore, & FPSO, FPU) Telecommunication Chemical Petrochemical Transportation & Pharmaceutic



Our activities are based on the following core values: • Commitment to customer satisfaction. • Commitment to employee satisfaction.

- Professional integrity.
- Continuous innovation.
- Pride in organization.
- Contribution to the well-being of the society.
- Contribution to the preservation of the environment.
- Integrity & Professional behaviour



Our Vision and Mission

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"Ensure even the most complex projects feel simple"

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Tailored solutions to meet individual needs:

We know that every Client and every project is different, so we work closely with you at every stage of your project to truly understand your goals, adding value and (ideally) exceeding expectations every step of the way.

Our in-house capabilities encompass all design, construction and commissioning services across mechanical, structural, piping, electrical, instrumentation, manufacturing and fabrication disciplines.

Every step of the way we focus on safety, cost-effectiveness and efficiency:

We provide an end-to-end build, operating and maintenance service. From construction and maintenance, throughout optimisation and plant operation, our teams have the experience and capability to add value at every stage of your asset's lifecycle. Even if your requirement is a small manufacturing facility or a major resource processing plant, we can provide the capabilities to take your assets from early contractor involvement till any of the stages in between.





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Enjoy complete project management peace of mind:

Revolving around good planning of engineering, procurement, materials management, project controls, it is possible to define the most suitable approach to implement to construction management.

With this philosophy, we achieve the best possible outcome safely, respecting the schedule and the budget.

Make informed, effective project control:

We provide specialized and standardized project services for clients across the industry spectrum, giving you the project insights, you need to move forward. From budgeting and accounting, through vendor election, contract negotiation, materials management, logistics and expediting. No question marks. No matter how large, small or complex the challenge.



Working as a team, growing as people:

Our people are our business. Their professional growth is our growth.

With this in mind, we attract, recruit and retain the most experienced and passionate professionals and provide a collaborative culture that allows them to thrive professionally and personally.

In an industry where people traditionally come and go, our people - the best in the business - stay and grow.

H24/7 availability:

NES is able to provide H:24 and 365 days a year a human and technical support, to deal with every kind of job, anywhere in the world even in case of emergency. The availability of highly qualified personnel, even with a short time notice, is guaranteed by the presence of:

- Engineering, Management, Recruitment and Procurement Departments always available.
- Staff available to travel all year, with zero notice, round and anywhere in the world.
- Local presence of NES qualified personnel ensuring that all customer requests are met.



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OPERATION & MAINTENANCE

TECHNICAL RECRUTING & OUTSOURCING SERVICE



What We Do Our Services

PACKAGE SUPPLY SERVICE

Technical Recruiting

NES finds talent needed around the world when unavailable domestically. We source, recruit and onboard high-guality contract and permanent workers to short time scales, high volumes and specific requirements. We are passionate about the industries where we operate, the career-enhancing support we provide and the people with whom we work.

We offer cost-effective recruitment solutions tailored to your needs. Our recruitment and service delivery team are committed to providing your projects with the best combination of technical professionals with expert knowledge and value-added services. Our solutions include contract and permanent recruitment, payroll and national logistics, managed services and specialized personnel, available anywhere in the world.

Furthermore, at NES we don't just source talent, but we create it through a combination of recruitment, training and relocation. We work in partnership with our Clients to understand their business problems and provide innovative talent solutions that truly makes a difference to our clients' success.

Research software and database reduces our response time when we receive a client request for candidates, often allowing us to provide a shortlist of vetted candidates in 48-72 hours.

Working across the full spectrum of technical and management disciplines, we have an enviable network of over 10.000 technical professionals.

NES database consists

of world class professionals including:

- NDT and Quality Inspectors
- Expeditor specialists and Managers
- Construction and Commissioning Managers
- Site and Project Managers
- Technicians and Operators
- Document and Project Controllers
- Procurement and Supply Chain
- Mechanical Specialists (Package, Static and Rotating Machinery)
- CAD Operators
- HRSG specialists
- Electrical and I&C Specialists
- Piping Specialists
- Planners and Schedulers

"Hire the right person for the job, not the closest one to it"

Our technical staffing services include:

- Contract and leasing recruitment
- Permanent and headhunting recruitment Project management solutions
- Managed service provider
- Contract management support
- Pay rolling and tax compliant services
- In-country logistics (managing flights, visas, accommodation and local transportation...)

Engineering Services

Whether you're looking for support with a small feasibility study or a partner for a large and complex project, you can depend on us. We offer complete engineering design services starting from a concept to a concrete solution.

Working closely in one team you get access to the multi-disciplinary engineering services covering all project lifecycle phases. Taking **NES** as your technical partner, that covers all disciplines, will result in cost saving, improved quality and efficiency and fast-track project delivery by minimizing any misalignments process or technical errors.

MAIN ENGINEERING SERVICES

Feasibility Study **Basic Engineering (BED)** Front-End Engineering (FEE) **Detailed Engineering Engineering for EPC** Project Scheduling and Planning Service and Maintenance Engineering Engineering mark-up & as-built drawings

What We Do / Our Services 4

"We adapt solution to Clients requirements"



What We Do / Our Services 4

Engineering Services

ELECTRICAL

Cables List Wiring Diagram **Terminal Block Diagram Earthing and Lighting** System Cable trays routing ELL= Electrical Load List

AUTOMATION /

INSTRUMENTATION

Input/ Output (I/O) list

Logic Diagrams

Instrument Datasheet

Instrument List

PLC (Programmable Logic

Controller) design

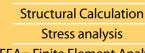
FAT and I-FAT: Factory Acceptance Test

and Integrated Factory

Acceptance Test

SIL: Safety Integrity Level Study

Hook-ups



STRUCTURAL / CIVIL

FEA= Finite Element Analysis Cable trays routing **ELL**= Electrical Load List

MECHANICAL (Package, Rotating, Static)

Material Requisition: Scope of Supply, Applicable specifications **IDS: Inspection Datasheet** MDS: Mechanical Datasheet or Duty specification **RFQ: Request for quotation** For static only: Pre-design thermal and mechanical calculation of the equipment Technical Vendors Short-list/Offers pre-screening **TBE: Technical Bid Evaluation Clarification Sheet/List Deviation List** Alignment meeting+ KOM (kick-off meeting) Package follow-up

PROCESS

P&ID: Process and Instrumentation Diagram PFD: Process and Flow Diagram PDS /DS: Process Datasheet / **Duty specification** C&E (Cause and Effect Diagram) Utility/Effluent List HAZOP: HAZard and **OPerability analysis** HAZID: HAZard Identification SIL: Safety Integrity Level

PIPING / LAYOUT

Plant Layout 3D Model Isometric Drawing Weight and Control Report **Piping Material Specification**

FOCUS on **RENEWABLES:**

Permitting and environmental impact assessment Environmental and landscapes studies, Via, Sia, Vinca, Viarch etc. Study and optimization of plant layouts Structural calculations Network Connections Acoustic Studies Vibrational Studies Study on the shadow-flickering effect Connection to the network Civil and structural project Electrical project Road project **Owner's Engineering**

Project & Field Management Services

Based on industry best practices and our own experience in the field, **NES**'s Project Management services ensure that projects are completed efficiently to meet customer expectations. We do this not only by monitoring project milestones as they happen, but also by supporting staff members as they complete project tasks.

NES offers extensive Project & Filed Management services, including the following:

- Plan resources across the life of the project to schedule technicians and equipment for project jobs • Service teams that do break-and-fix repairs one day and project installations
- · Costs estimate, revenues and margins and do actual cost analysis ·Purchase materials and equipment with requisition, purchasing and receipts of products
- Built in billing triggers on various intervals to keep the cash flow solid throughout the life of the project
- Track time with access to timesheets and expenses reporting tools

NES management philosophy is based on 3 key-aspects:

- **1. Schedule**: we are a schedule driven organization. With our expertise in schedule management, our Field Management team ensures that your project will meet critical enclosure deadlines.
- **2. Safety**: safety culture runs deep and is evident in the way we operate. From our job hazard analysis and pre-task planning to ongoing audits conducted through a project life cycle, we are visibly committed to continuously improving our safety.
- 3. Quality: From the components to the installation, our Field Management team will ensure the project meets high quality standards.

Specification

Design



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"We foster the turn that each project needs"

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What We Do / Our Services 4

Quality, Expediting & Inspection Services

NES is providing high quality supplier inspection, shipping and quality services. The experience and achievements obtained allows to hedge with ease and dynamism to cover all Europe, North Africa & Middle East areas.

Activities and Services in detail:

- ITP Check and Review
- FAT and SAT procedure
- Onsite and Remote Inspections
- Inspection Report
- Technical and Manufacturing Audit
- Pre-Inspection Meeting (PIM)
- Packing and shipment Inspection
- Product Inspection and Testing
- Material acceptability on site

Operation & Maintenance Services

Whether you are an independent power producer, a public utility or a manufacturer producing your own power, **NES** O&M can help you with the following package services:

O&M Advisory

A team of well-trained specialists will advise your team in ramping up the O&M mobilization and in the performance of O&M tasks during the commercial operation phase of typically three years or more. And at the end of the contract period, our specialists will leave the site with processes in place, implemented and optimized, to help your team successfully operate and maintain the power plant in the future.

O&M Management

O&M Management NES specialists can be on staff in key O&M management positions for the contracted period in certain Countries. These specialists provide regular on-the-job training to your personnel to help prepare them to successfully operate the power plant after the contract ends.

Full Scope Maintenance (FSM)

The Full Scope Maintenance is a comprehensive maintenance package which includes maintenance activities performed by **NES** at the power plant utilizing local personnel and a defined number of **NES** specialists. Operation-related tasks remain with the customer. This package can offer more predictable maintenance costs and reduced potential for issues regarding the maintenance of the plant.

A FSM contract can be combined with the O&M Advisory Services to further optimize plant operation.

The result of the Operation & Maintenance Services (O&M) by **NES** are undoubted and listed below: Meet increasingly demanding environmental and safety standards

- Optimized lifecycle costs
- Widen your competitive edge
- Protect your assets and mitigate risks
- Enhanced plant performance (incl. availability or reliability
- Minimize response times
- Establish a sound basis for your financial planning

"We use tech tools and methodologies to enhance value"

"Service begins from the moment you call"



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Package Supply Services

Based on our in-house expertise in engineering, design, fabrication and packaging we can deliver several Process Equipment Packages that provide our clients with certified, flexible and cost-effective equipment solutions. We can provide off-the-shelf solutions as well as exclusive designs for unique needs manufactured according to specific client requirements across the Oil & Gas, Chemical, Petrochemical and alternative energy industries.

Over the years of activity we have accumulated deep experience and competence in the supply of packages such as:

- Oil and Gas Metering Skid Packages
- Pressure Vessels
- Pressure Reduction Skids
- Heat exchangers
- Gas treatment package
- Chemical Injection package
- Others

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Whether your project is simple or complex, construction requires a knowledgeable team that understands the full scope of your project. NES has proven experience in Civil, Structural, Shop Fabrication, Piping, Equipment, Electrical, Mechanical and Instrumentation services. Our reliable, in-house construction professionals are ready to build your project correctly, safely and timely.



What We Do / Our Services 4

Technical Training Services

At **NES** we provide our customers with a training experience that is applicable to their daily challenges and needs. With our vast global experience in the power industry, we have a large pool of training proposals, that will provide you with the knowledge to optimally use your products maximizing performance, availability and reliability to successfully meet market demands.

A robust training plan can provide your plant with direct benefits such as:

- Increased expertise and productivity of your operating personnel
- Cost and performance optimization
- Operator error avoidance
- Efficient use of all plant systems
- Less downtime and lower maintenance costs
- Knowledgeable staff who can help protect your plant against cyber security attacks

Whether you need training in power generation, operation and maintenance, instrumentation and controls or distribution and transmission, we've got you covered. In NES, we have a global training network with highly experienced and gualified instructors can provide a wide range of training options with cutting edge technology, designed specifically for various plant personnel positions. Many of our courses can be customized to meet your schedule and budget requirements.

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Our main types of Training courses are:

- Customized Training
- Simulator training
- E-Learning training
- On-site training
- Classroom training

All training programs can be organized in Italian, English or in other languages, fully adapting to every need requested by every Client.

"Meeting your evolving needs"

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